

ISABELLA YOSUICO

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SUMMARY OF QUALIFICATIONS

Experienced and dynamic **Writer/Communications Professional** who is versatile, strategic and well organized. Unique balance of creative, leadership and organizational abilities honed in a wide range of settings, with health & wellness, non-profit and biotech focus. Experience includes:

- Professional Writing/Editing/Proofreading
- Internal Communications
- SMM/Web/Intranet Development

- Strategic Planning/Project Management
- Investor/Donor/Executive Relations
- Public/Media Relations

Creative Direction/Graphic Design

Portfolio: https://www.isabellayosuico.com/portfolio M.S., Management, Public Relations, B.A., Communications Studies Tech: MS Office Suite, Adobe Creative, Sprout/Social Media, Mac/Apple products Languages: Fluent in Italian; limited conversational French & Spanish.

PROFESSIONAL EXPERIENCE

Writer/Communications Consultant

Selected projects and clients include:

2001-Present

- Guideposts Books (2018-present) Contributing author to several Guideposts books and magazines.
- Bon Secours Health Systems, Inc. (2011 to 2018) Initially hired on long-term retainer to provide diverse communications support for roll-out of new health and wellness initiative and benefits offerings. Projects included benefits guides and support materials, leader communications, quarterly newsletter, annual reports, feature articles, marketing support, and industry award submissions.
- 5-Star Medical Health Revenue (2018) Developed marketing brochure and website for new start-up.
- The Seely Foundation (2017) Wrote development brochure for community-based foundation.
- **MedImmune, Inc./AstraZeneca (2011-2014)-** Long-term engagement to support communications with employee engagement intranet articles on R&D, health & wellness initiatives, and leadership content.
- Independent Bible Church Developed and implemented comprehensive communications plan.
- Health Analytics Updated image and developed new collateral for health care research company.
- Norwalk (Ohio) Economic Development Corporation Developed new image and core marketing brochure.
- The Prio Group Writer for specialized Medicare supplemental insurance coverage new product launch.
- The Columbia Foundation Managed marketing and donor relations communications functions.

Founding President 2014-2019

MightyTykes.com

- Developed business plan, secured economic development financing and manage small side business to manufacture and market pediatric therapy wrist & ankle weights, and advocate for special needs kids.
- More than tripled sales in less than 18 months, increasing 179% from 2014 to 2015.
- Story featured in *Guideposts* magazine, with >5 million worldwide readers.
- Highlighted by Governor Earl Tomblin in 2015 State of the State Address.
- Extensive social media visibility including >5K Facebook likes.
- Extensive media coverage including Washington Times, WV Executive and various specialty publications.
- Secured six national resellers, one international reseller and wal-mart.com in less than 18 months.
- Clients include parents/caregivers, therapists and some of the nation's leading hospitals such as The Johns Hopkins University Kennedy Krieger Institute and Ann & Robert H. Lurie Children's Hospital of Chicago.

Director of Marketing & Donor Relations

2001 to 2002

THE COLUMBIA FOUNDATION, Columbia, Maryland

Initially a consultant, hired to manage marketing and donor relations function for a growing community foundation serving Howard County, Maryland.

Accomplishments:

- Invited to join National Marketing Action Team (NMAT) Media Relations & Advertising Committee
- Council on Foundations (CoF) Wilmer Shields Rich Silver Award for Excellence for the 2001 Columbia Foundation
 Annual Report
- CoF Wilmer Shields Rich Silver Award for Excellence in Communications, Columbia Foundation website, 2002

Earlier position as Director of Marketing Communications for Magellan Health Services (1998-2000).

VOLUNTEER

PINELLAS COUNTY, FLORIDA SCHOOLS VOLUNTEER	2016-present
Secretary, School Advisory Council (2017-2018), LunchPals Mentor, Volunteer	
Harborside Church, Clearwater, FL	2017-present
Ad-hoc volunteer	
Calvary Church, Clearwater, FL	2016-2017
Night to Shine special needs social event, Vacation Bible School	
FUMC, Berkeley Springs, WV	2009-2016
Communications Chair, Editor Spice Newsletter	
Women's Ministry Committee	
GoFriends Afterschool Program	
WIDMYER ELEMENTARY, Berkeley Springs, WV - Student Tutor	2012-2016
BERKMORE PLACE ARTSPACE - Consulting Curator	2007-2009
Morgan County Interfaith Emergency Care Center - Volunteer	2005-2008
LITERACY VOLUNTEERS OF AMERICA - Basic Literacy & ESL Tutor	2005-2007
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EDUCATION & TRAINING

M.S., Management, Public Relations	5/2016
University of Maryland University College	

B.A., Communications Studies 2009

University of Maryland University College